

**AHT Cooling Systems, headquartered in Rottenmann, Austria, and with numerous subsidiaries abroad, is one of the leading international companies in the field of commercial refrigeration and deep-freezing for the food industry. We are looking for a Sales Manager based in Central Jutland Denmark in the area of sales with immediate effect.**

## **Sales Manager – Jutland and Funen (Denmark)**

### **YOUR TASKS**

- In this position, you are always proactive in winning new customers and providing high-quality service to existing ones. In order to acquire new customers, of course, you always have an eye on the market and quickly recognize and seize potential opportunities.**
- In the case of successful orders, you naturally always strive to meet customer requirements and are therefore in constant communication with product management and production planning about timely delivery.**
- Long-term and sustainable customer relationships are extremely important for AHT, which is why you always strive to maintain high-quality relationships with our customers.**
- In addition, of course, you always have the sales forecasts and the budget in view, so that a profitable growth of your support area can be seen.**

### **YOUR PROFIL**

- You have at least 3-5 years of profound experience in sales, preferably in food retail or in the commercial refrigeration industry.**
- Ideally, you have already been able to gain knowledge of the market landscape of industry, customers and competition in the refrigeration sector.**
- You are also fluent in Danish and English, both written and oral, and have already gained experience with MS Office (especially Word, Excel, PowerPoint) and SAP.**
- You describe yourself as a talent for organization and enjoy being in constant communication with your customers.**
- You are also skilled in project management and good at administration.**
- You are a hunter profile by nature and get motivated by finding new customers.**
- You are expected to spend 4 days a week on the road visiting potential customers.**

**You are a self-going person that can work independently and from a home office base.**

## **WE OFFER**

**As a crisis-proof employer, we offer you a competitive salary an attractive bonus model, a company car for private use, optimal support with induction, internal and external training opportunities, an extremely flexible working time model as well as a strong team and a pleasant working atmosphere. We are looking forward to meeting you.**

## **CONTACT PERSON**

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